

EGP Ocean Alliance Seminar

March 23-24, 2017



Evergreen Shipping Agency Philippines Corporation

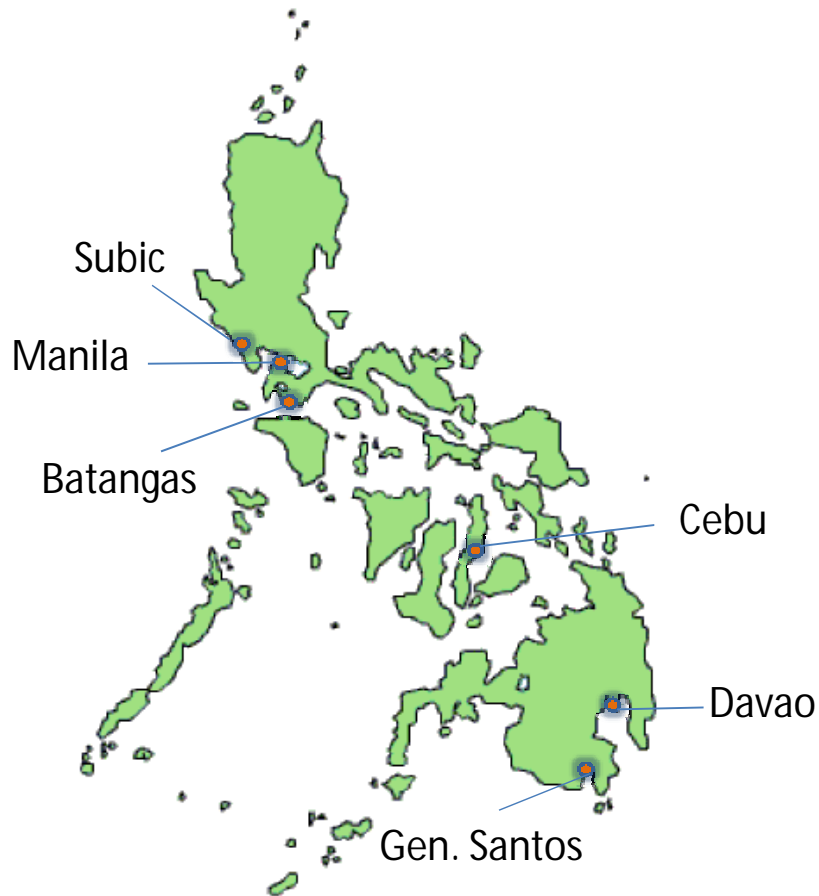
Ocean *Alliance*



Sustainable with strong, stable partners
Largest East-West Capacity share of 38%
Cover all major market across the world
Operation will start on April 2017



Highlights



4 Offices available across Luzon, Visayas, and Mindanao to cater you!

- Manila
- Cebu
- Davao
- General Santos

8 Loading ports

- Manila (North/South)
- Batangas
- Cebu
- **Davao (Sasa/DICT)**
- * DICT open March 23
- General Santos
- **Subic (to start April 19)**

Feeder Vessels

F/V Service	Main POLs (Departure)			T/S (Arrival)
NSB	Manila-North (Thu)			Kaohsiung (Sat)
KTP	Batangas (Mon)	Manila-South (Tue)	Subic (Wed)	Kaohsiung (Thu)
TPH	Cebu (Sat)	General Santos (Wed)	Davao (Sat)	Kaohsiung (Wed)
KCS	Cebu (Sat)			Kaohsiung (Mon)
LKX	Manila-North (Wed)			Singapore (Wed)
JTP	Manila-North (Wed)	Manila-South (Tue)		Shekou (Fri)

Cut-off	NSB (Manila-North)	KTP (Batangas)	KTP (Manila-South)	KTP (Subic)	TPH (Cebu)	TPH (GenSan)	TPH (Davao)	KCS (Cebu)	LKX (Manila-North)
LCT	Wednesday 1AM	Monday 6AM	Tuesday 5AM	Tuesday 2359 hrs	Friday 9PM	Monday 5PM	Thursday 11PM	Thursday 9PM	Monday 9PM
Arrastre	Tuesday 5PM	Saturday 5PM	Monday 5PM	Tuesday 3PM	Thursday 12NN	Monday 3PM	Wednesday 5PM	Wednesday 12NN	Monday 5PM
Final S/I	Monday 12NN	Friday 12NN	Monday 10AM	Monday 12NN	Thursday 12NN	Monday 3PM	Wednesday 5PM	Wednesday 12NN	Friday 12NN

Highlights

- Wide range of feeder services to transshipment ports.
- Direct service from Batangas to Kaohsiung.
- New feeder service Ex Subic to commence this April 19.

Transpacific West Coast



USWC Loop	Vessel Capacity	Rotation(service details are subject to final review and change)
TPS	7,000 TEU	Kaohsiung – Taipei – LONGBEACH / LOS ANGELES – Oakland – Tacoma
TPN	5,700 TEU	Kaohsiung – Shanghai – Ningbo – Tacoma – Vancouver
PNW1	6,000 TEU	Kaohsiung – Vancouver – Seattle

[Direct service to Seattle, WA](#)



Transpacific West Coast (OA NEW SERVICE)



Feeder Services	Manila (North)	Batangas	Cebu	Gen. Santos	Davao	Kaohsiung	Waiting Time	TPS	TPN	PNW1
NSB	0(Wed-Thu)					2(Sat)	NSB	3 Days	3 Days	4 Days
KTP		0(Mon-Mon)				3(Thu)	KTP	5 Days	5 Days	6 Days
TPH			0(Fri-Sat)	4(Tue-Wed)	7(Fri-Sat)	11(Wed)	TPH	6 Days	6 Days	7/14 Days
KCS			0(Fri-Sat)			2(Mon)	KCS	1 Day	1 Day	2 Days

USWC Loop	Vessel Capacity	Rotation (Arrival - Departure)
PNW1	6,000 TEU	Kaohsiung – (Wed-Wed) - Vancouver (Mon-Wed) – Seattle (Thu-Fri)

TOTAL TRANSIT TIME: PHMNL – SEATTLE, WA (20 DAYS)

Transpacific East Coast (OA NEW SERVICE)

AW Loop	Vessel Cap	Rotation(service details are subject to final review and change)
PE1	8,500 TEU	Singapore – Port Klang – Colombo – Suez – Halifax – New York – Norfolk – Savannah
AUE	8,500 TEU	Kaohsiung – Hong Kong – Yantian – Colon Container Terminal – New York – Baltimore – Norfolk
PEX3	5,100 TEU	Hong Kong – Chiwan – Ningbo – Shanghai – Pusan – Houston – Mobile – Miami – Jacksonville

Direct services to :

Halifax, Nova Scotia Canada: (39 days transit time via LKX svc)

Houston, Texas : (38 days transit time via NSB/NSC)

Mobile, Alabama : (41 days transit time via NSB/NSC)



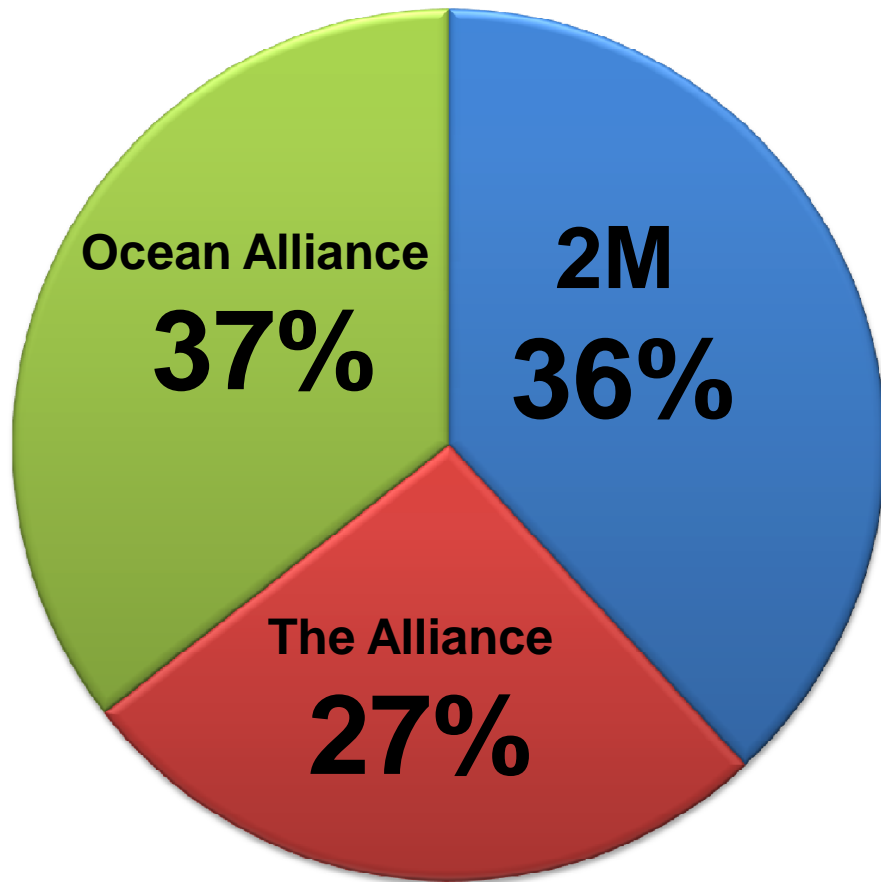
Transpacific East Coast (OA NEW SERVICE)

Feeder Services	Manila (North)	Batangas	Cebu	Gen. Santos	Davao	Kaohsiung	Hong Kong	Singapore	Waiting Time	PE1	AUE	NUE	PEX3	NSC
NSB	0(Wed-Thu)					2(Sat)			NSB		5 Days			7 Days
KTP		0(Mon-Mon)				3(Thu)			KTP		7 Days			2 Days
TPH			0(Fri-Sat)	4(Tue-Wed)	7(Fri-Sat)	11(Wed)			TPH		1 Day			3 Days
KCS			0(Fri-Sat)			2(Mon)			KCS		3 Days			5 Days
LKX	0(Tue-Wed)							8(Wed)	LKX	6 Days				
NSC						0(Sat)	2(Mon)		NSC				1 Day	

AW Loop	Vessel Cap	Rotation (Arrival - Departure)
PE1 via LKX	8,500 TEU	Singapore – Port Klang – Colombo – Suez – Halifax – New York – Norfolk – Savannah
AUE	8,500 TEU	Kaohsiung – Hong Kong – Yantian – CCT – New York – Baltimore – Norfolk
PEX3 via NSB/NSC	5,100 TEU	Hong Kong – Chiwan – Ningbo – Shanghai – Pusan – Houston – Mobile – Miami – Jacksonville

Alliances

Asia-EUR Capacity Share



6

Loops
(82,652TEU)

5

Loops
(88,707TEU)

5

Loops
(61,336TEU)



ASIA-EUR Loops

NE1 Felixstowe
Gdansk

Shanghai Tue Ningbo Thu Xiamen Sat Yantian Mon Singapore Fri Felixstowe Wed Rotterdam Fri Gdansk Tue Wilhelmshaven Sat Felixstowe Mon

NE3 N.China

Xingang Mon Dalian Wed Qingdao Thu Shanghai Sun Ningbo Mon Singapore Sun Rotterdam Sun Hamburg Fri Antwerp Mon

NE7 S.China
Antwerp
Piraeus

Ningbo Sun Shanghai Tue Hong Kong Fri Nansha Sat Shekou Sun PTP/PKL Fri/Sat Piraeus Fri Antwerp Sat Felixstowe Mon Hamburg Thu Rotterdam Sun Southampton Tue Piraeus Thu

FAL1 N.China
Korea
Dunkirk
Zeebrugge

Xingang Fri Pusan Mon Qingdao Wed Shanghai Sat Ningbo Sun Yantian Wed Singapore Sun Algeciras Wed Southampton Sat Dunkirk Tue Hamburg Thu Rotterdam Sun Zeebrugge Tue Le Havre Thu

FAL3 Cai Mep
Le Havre

Ningbo Fri Shanghai Sat Yantian Wed Cai Mep Sat Singapore Mon Le Havre Sat Rotterdam Mon Hamburg Wed Antwerp Sun Le Havre Tue

CEM Taiwan
ISC

Kaohsiung Sat Ningbo Tue Shanghai Thu Taipei Sat Yantian Mon Colombo Mon Rotterdam Wed Felixstowe Sat Hamburg Tue Rotterdam Fri

NE7

ASIA-EUR



Shekou	PTP/PKL	Piraeus	Antwerp	Felixstowe	Hamburg	Rotterdam	Southampton
Sun	Fri/Sat	Fri	Sat	Mon	Thu	Sun	Tue



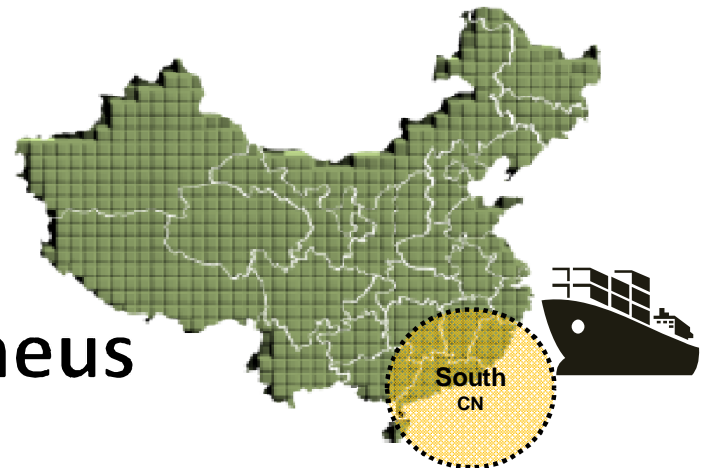
South China



China-Antwerp Express



EUR + MED connection via Piraeus



CEM

ASIA-EUR

Kaohsiung

Ningbo

Shanghai

Taipei

Yantian

Colombo

Rotterdam

Felixstowe

Hamburg

Sat

Tue

Thu

Sat

Mon

Mon

Wed

Sat

Tue



Taiwan,ISC

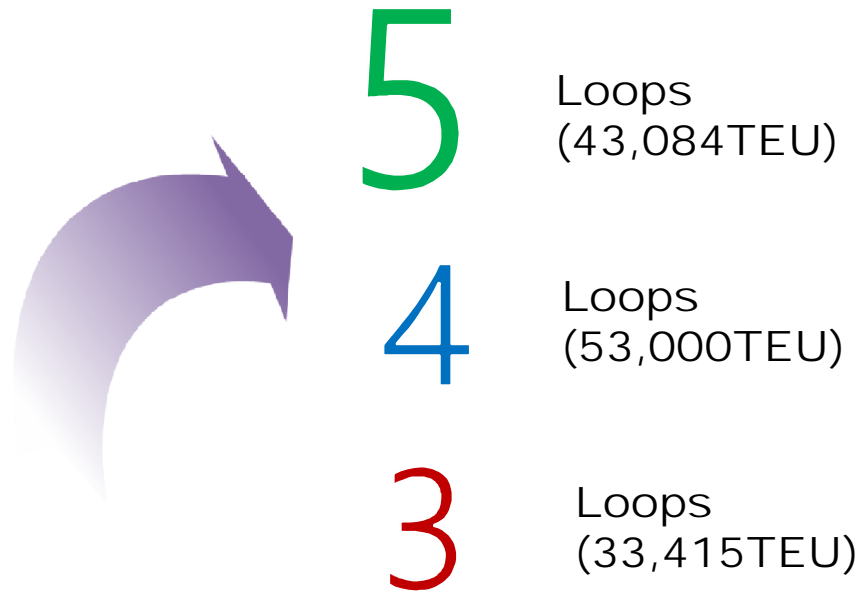
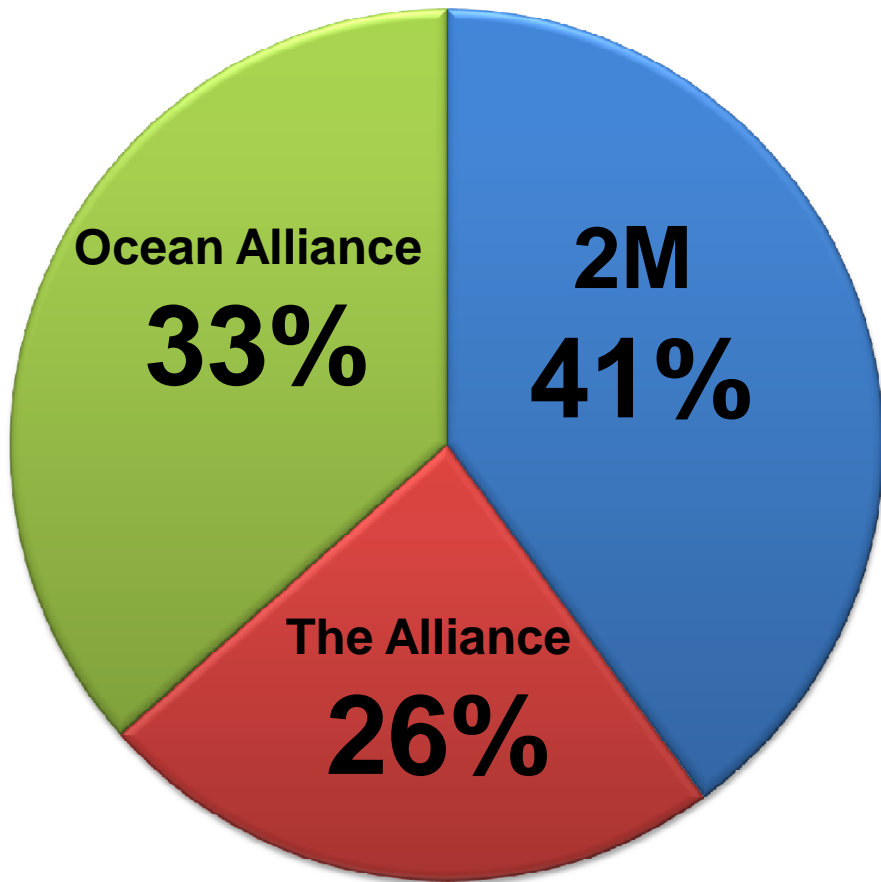


Evergreen Own



Alliances

Asia-MED Capacity Share



ASIA-MED

MD2	Qingdao Italy	Qingdao Tue	Shanghai Thu	Ningbo Sat	Kaohsiung Mon	Hong Kong Wed	Yantian Thu	Singapore Tue	Piraeus Tue	La Spezia Fri	Genoa Sun	Fos Tue	Valencia Fri	
MEX1	Spain	Qingdao Wed	Pusan Sat	Shanghai Mon	Ningbo Wed	Xiaman Fri	Nansha Sun	Yantian Mon	Singapore Fri	Malta Sat	Valencia Tue	Barcelona Thu	Fos Fri	Genoa Mon
BEX	Turkey B.Sea	Pusan Mon	Shanghai Wed	Ningbo Fri	Kaohsiung Mon	Shekou Wed	Singapore Sun	Port Said Fri	Beirut Sun	Piraeus Wed	Izmit Fri	Istanbul Sat	Constanta Mon	Odessa Wed
FEM	Israel Egypt	Qingdao Fri	Shanghai Sun	Ningbo Mon	Taipei Tue	Yantian Thu	Shekou Fri	Singapore Wed	PTP Thu	Ashdod Tue	Alexandria Fri	Piraeus Mon		
BEX2	Adriatic	Shanghai Thu	Ningbo Fri	Pusan Mon	Shekou Fri	Singapore Tue	Port Said Sun	Malta Wed	Koper Sat	Trieste Mon	Rijeka Tue	Venice Wed		

MEX1



ASIA-MED

Singapore

Malta

Valencia

Barcelona

Fos

Genoa

Fri

Sat

Tue

Thu

Fri

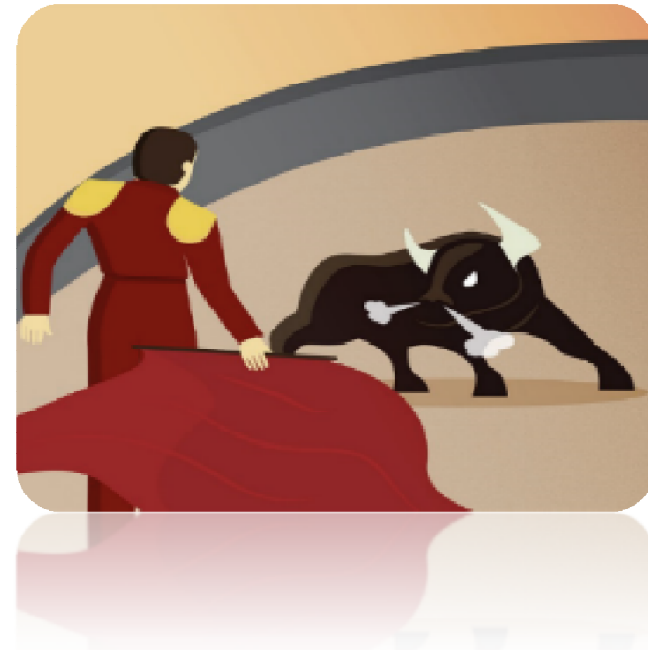
Mon



S.China



Spain Express



BEX2

ASIA-MED



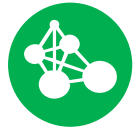
Shekou	Singapore	Port Said	Marsaxlokk	Koper	Trieste	Rijeka	Venice
Fri	Tue	Sun	Wed	Sat	Sat	Mon	Tue



Adriatic Express



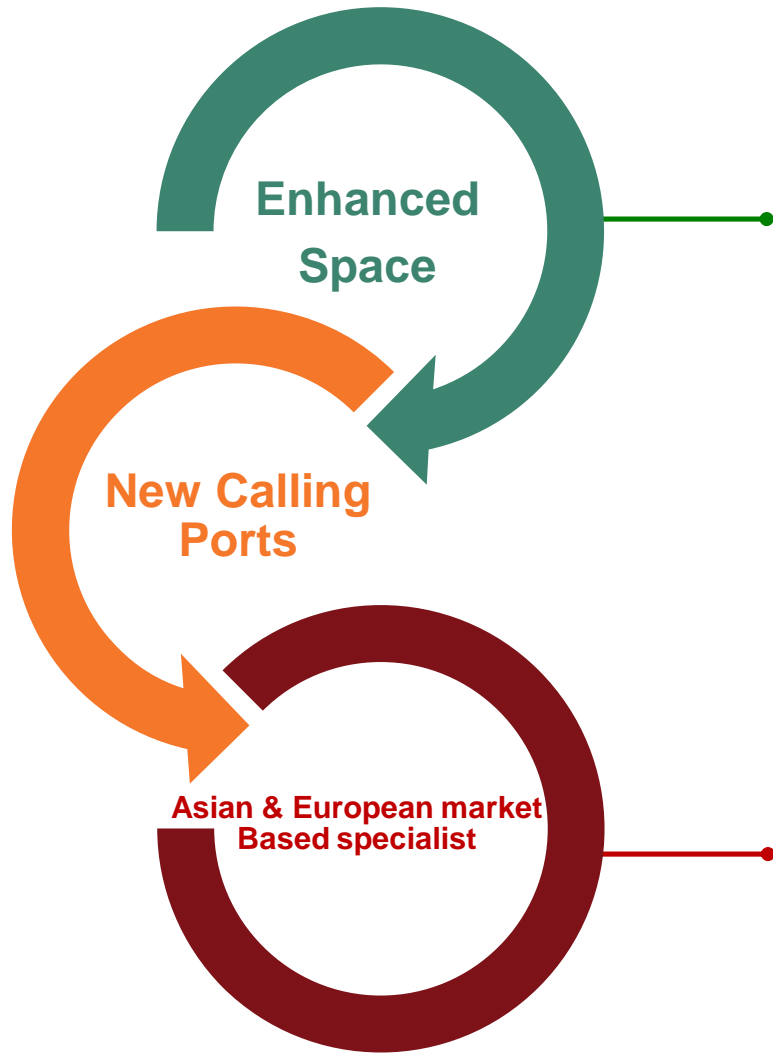
Venice



Gateway to Eastern Europe



Why Evergreen?



Allocation	Current	OA
Weekly	TEU	TEU
EUR	130	150
MED	20	30



Philippines to Arabian Persian Gulf & Red Sea



Overview route and fleet deployment – Philippines – Middle East

CEO	APG	CMEX
LIANYUNGANG	SHANGHAI	SHANGHAI
QINGDAO	NINGBO	NINGBO
NINGBO	TAIPEI	NANSHA
HONG KONG	SHEKOU	SINGAPORE
SHEKOU	TANJUNG PELEPAS	JEBEL ALI
SINGAPORE	COLOMBO	ABU DHABI
JEBEL ALI	JEBEL ALI	DAMMAM
BAHRAIN	BANDAR ABBAS	SINGAPORE
DAMMAM	PORT KLANG	NANSHA
JUBAIL	LAEM CHABANG	SHANGHAI
LIANYUNGANG	SHANGHAI	
7 x 13,000	7 x 8,300	6 x 10,000

Asia - Middle East (CEO)



CEO APG AMA WAX CMEX

Japan - Taiwan - Philippines Service (JTP)



- 7 x 13,000 (EMC x 1)
- **SHEKOU** t/s service
- Core service for Manila cargo
- PODs Jebel Ali, **Bahrain**, Dammam and **Jubail**
- Using **"JTP"** service from **Manila**

Asia- Middle East (CEO)

PORT	1st Leg = JTP			Mother Vessel (CEO)	Transit Time			
	ETA	ETD	ETA Shekou	ETA/ETD Shekou	Jebel Ali	Bahrain	Dammam	Jubail
MNL-SH	MON	TUE	FRI	SUN/SUN	18	19	20	21
MNL-NH	TUE	WED	FRI	SUN/SUN	17	18	19	20

Hot-connection service with
IMPROVE Transit time via Shekou



Asia - Middle East (APG)



CEO

APG

AMA

WAX

CMEX

Japan - Taiwan - Philippines Service (JTP)



- 7 x 8,300 (EMC x 7)
- SHEKOU T/S Service
- PODs Jebel Ali and Bandar Abbas
- Using "JTP" Service from Manila

Asia- Middle East (APG)

PORT	1st Leg = JTP			Mother Vessel (APG)	Transit Time	
	ETA	ETD	ETA Shekou	ETA/ETD Shekou	Jebel Ali	Bandar Abbas
MNL-SH	MON	TUE	FRI	SAT/SAT	20	22
MNL-NH	TUE	WED	FRI	SAT/SAT	19	21

Hot-connection service with
IMPROVE Transit time via Shekou



Asia - Middle East (CMEX)



Laem Chabang - Kaohsiung Express Service(LKX)

CEO	APG	AMA	WAX	CMEX
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- 6 x 10,000
- Core service for Manila cargo
- Tranship at **Singapore**
- To Jebel Ali , **Abu Dhabi** and Dammam
- Using "**LKX**" service

Asia- Middle East (CMEX)

PORT	1st Leg = LKX			Mother Vessel (CMEX)	Transit Time		
	ETA	ETD	ETA Singapore	ETA/ETD Shekou	Jebel Ali	Abu Dhabi	Dammam
MNL-NH	TUE	WED	WED	MON/TUE	20	22	24

Hot-connection service with
IMPROVE Transit time via
 Singapore



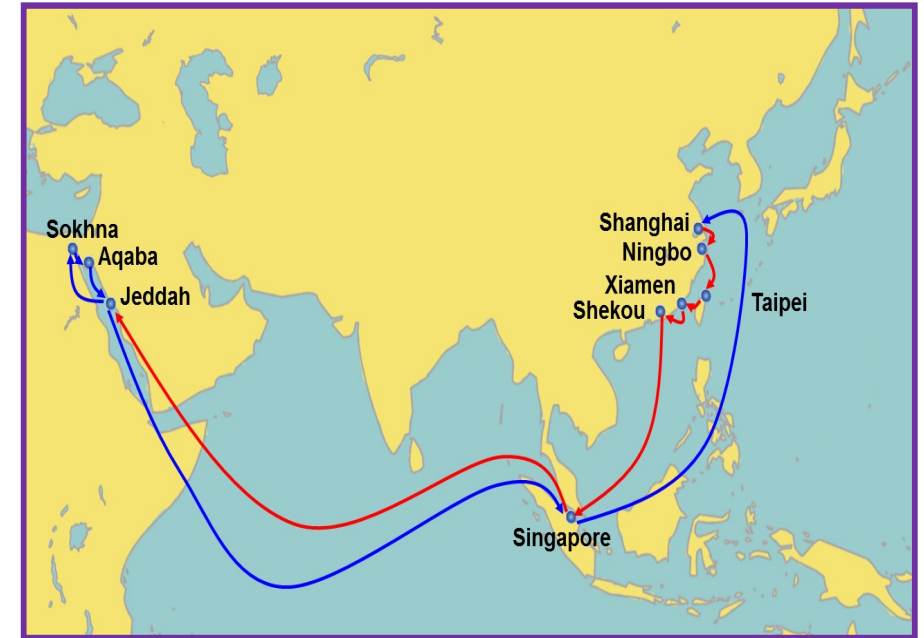
Asia – Red Sea (FRS)



FRS

RES2

Japan - Taiwan - Philippines Service (JTP)



- 8 x 9,600 (EMC x 3)
- **SHEKOU** T/S Service
- PODs Jeddah, Sokhna and Aqaba
- Using "JTP" Service

Asia- Red Sea (FRS)

PORT	1st Leg = JTP			Mother Vessel (FRS)	Transit Time		
	ETA	ETD	ETA Shekou	ETA/ETD Shekou	Jeddah	Sokhna	Aqaba
MNL-SH	MON	TUE	FRI	SUN/SUN	23	26	29
MNL-NH	TUE	WED	FRI	SUN/SUN	22	25	28

Hot-connection service with
IMPROVE Transit time via Shekou



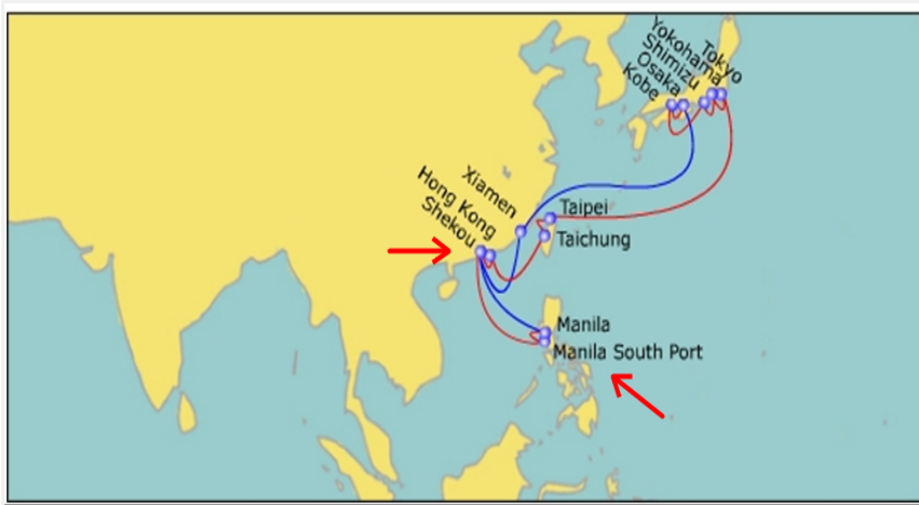
Asia – Red Sea (RES2)

FRS

RES2



Japan - Taiwan - Philippines Service (JTP)



Far East-Red Sea Service 2 (RES2)



- 8 x 6,500 (EMC x 1)
- **SHEKOU** T/S Service
- PODs Djibouti, Jeddah, Aqaba and Port Sudan
- Using "**JTP**" Service

Asia- Red Sea (RES2)

PORT	1st Leg = JTP			Mother Vessel (RES2)	Transit Time			
	ETA	ETD	ETA Shekou	ETA/ETD Shekou	Djibouti	Jeddah	Aqaba	Port Sudan
MNL-SH	MON	TUE	FRI	MON/TUE	22	24	27	31
MNL-NH	TUE	WED	FRI	MON/TUE	21	23	26	30

Ocean Alliance provides T/S service to **DJIBOUTI, Africa AQABA, Jordan & PORT SUDAN** aside to **JEDDAH**





Present vs Ocean Alliance



MANILA TO JEBEL ALI

Before

After

24-25 Days

17-20 Days



Present vs Ocean Alliance



MANILA TO JEDDAH

Before

After

30-32 Days

22-24 Days



NEW SERVICE

Service : KTP svc

Rotation : KRICH – KRKPQ – TWKSG – PHBTG – PHMJJ – PHZUB(Subic) – TWKSG

Effective VSL/VOY: CPFM 0327-007S ETA PHZUB Apr/19/2017

Port information:

Port Code	Port Name
KRICH	INCHEON CONTAINER TERMINAL CO. LTD
KRKPQ	KOREA INTERNATIONAL TERMINAL
TWKSG	EMCT KAOHSIUNG CONTAINER TERMINAL(K116-K117)
PHBTG	ASIAN TERMINALS INC, BTG BRANCH
PHMJJ	ASIAN TERMINAL, INCORPORATED (ATI)
PHZUB	SUBIC BAY INTERNATIONAL TERMINAL CORPORATION
TWKSG	EMCT KAOHSIUNG CONTAINER TERMINAL(K116-K117)

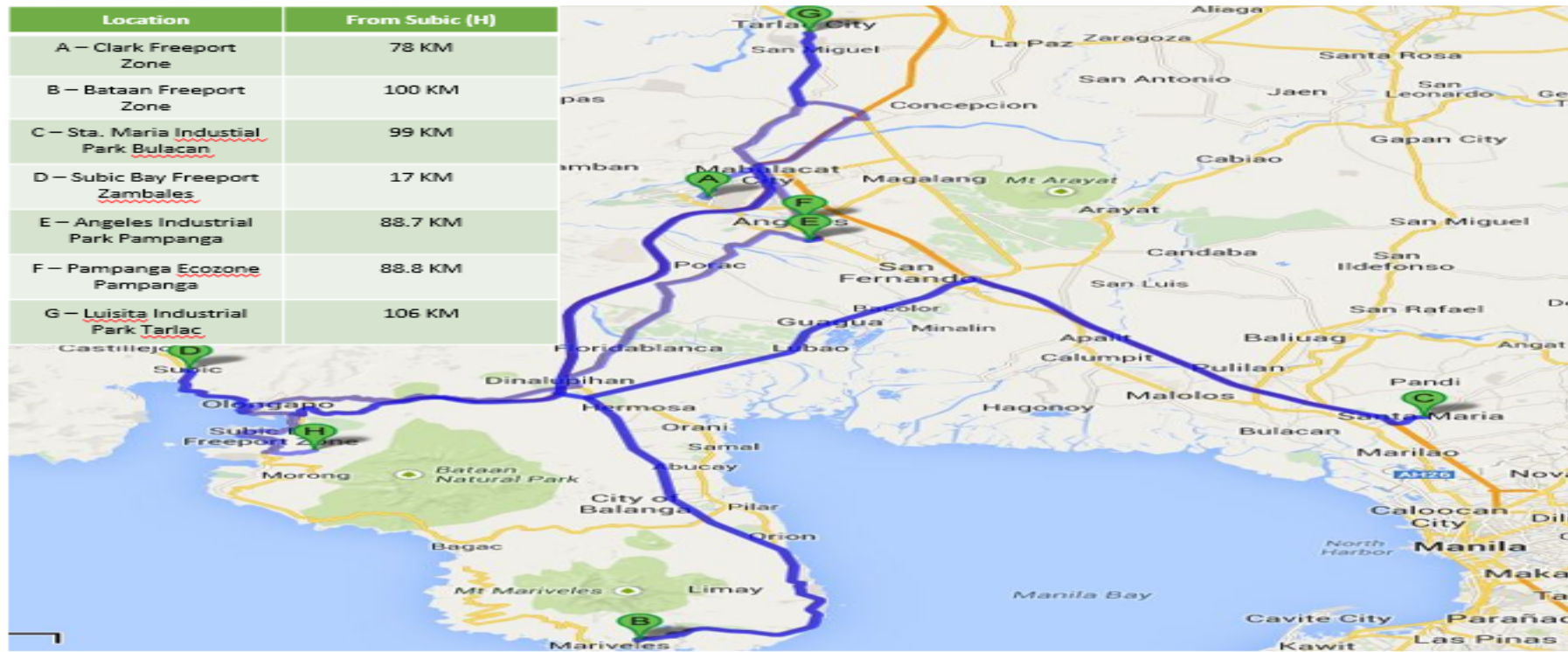


PORT NAME	NO. OF BERTH	Length	NO. OF CRANE	CY CAPACITY	MAXIM DRAFT
Subic	2	560 m	4	5.57 ha	13 m

Location/Map :



PHZUB : Subic Bay



Korea - Taiwan - Philippines Service (KTP)



Features:

1. Adding Korea/Taiwan to Subic Bay direct svc, effective from Incheon ETD Apr/10.
2. To enhance North Philippine port coverage

Add Subic Bay

KTP	INCHEON	GWANG YANG	KAOHSIUNG	BATANGAS	MANILA SOUTH PORT	SUBIC BAY	KAOHSIUNG	INCHEON
ETA	MON	TUE	FRI	MON	TUE	WED	THU	MON
ETD	MON	WED	SAT	MON	TUE	WED	FRI	MON
T/S TIME	0	1	4	7	8	9	10	14



THANK YOU!

One team in harmony with the earth and our customers.